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| Generate Scenarios  For each category in your scorecard, imagine a simple “what-if” future:  Delegation Scenario: If the founder delegates 20% of decisions, founder’s weekly hours free up, but errors may rise. This tests resilience.  Process Scenario: If CRM + RACI is adopted, escalation drops 40%. But initial resistance to new systems may occur.  Market Scenario: If loyalty program is tested. Retention rises from 31% → 38%. But margin impact of discounts needs tracking. |
| **AI as Co-Pilot: Alternate Perspectives & Scenarios** |
| “The following Growth Readiness Scorecard was co-authored with AI simulations: I used prompts to test delegation, role redefinition, and customer loyalty pilots, and captured the systemic experiments most likely to work.” |